

Prominent London address benefits from Gunnebo's unobtrusive security

Different organisations have different needs and expectations of security, but what happens when several companies share the same building? Welcome Gate, a British security consultancy, encountered precisely this situation at one of its clients' sites in London. It selected a speed gate system from Gunnebo as the ideal solution.

Welcome Gate provides a complete service to manage the security and movement of people – guests, visitors and staff – into, out of and throughout organisational sites and facilities.

Among its clients is Workman LLP, a leading asset and property management company operating throughout the UK.

"Workman LLP were looking to increase intruder security at an upscale office building on Shaftesbury Avenue," said Jason Choy, director at Welcome Gate. "The site houses multiple tenants. Two in particular, offices of a major British bank and one of the world's top Internet search companies, had existing security systems for their parts of the building and these could not be altered."

PERFECT SOLUTION

Not only did Welcome Gate have to deliver a solution befitting a prestigious building and address, and demanding tenants, it also needed to cope with constant and high

levels of people movement. Welcome Gate has experience of a wide range of systems and providers and knew that Gunnebo's speed gates would offer the perfect blend of reliability and user-friendliness.

"One requirement was that the speed gates had to blend in with the existing interior. Another was that occupants could go about their work without interruption," continued Jason. "With Gunnebo, we were confident of providing a solution that could exceed our client's expectations."

Welcome Gate opted for Gunnebo's BP Speed-Style system, which offers unobtrusive, card-controlled access through hands-free, motorised gates. As well as being smart in appearance and easy to use, Welcome Gate was also able to integrate the new speed gates with the card-controlled access systems being used by the different tenants. This meant that staff in the building only need one card to access common and private areas.

SATISFIED CUSTOMER

"We were able to extend this integrated approach to the lifts and car park entrance," added Jason. "Including so many different entry and exit points meant a number of challenges during the installation and setup phase, but Gunnebo's start-up team provides good support and a swift response."

To ensure that the changes did not create confusion for tenants, Welcome Gate assisted Workman LLP with an internal



At Shaftesbury Avenue in London, Welcome Gate was brought in to review the physical safety, and it chose products from Gunnebo.

communications programme involving representatives from all the tenants. Jason cites his client's satisfaction and the ease with which people interact with the improved security as evidence of a great product combined with a well managed process. ■

Facts

Welcome Gate is based in London, UK, and its client base extends into Europe, the Middle East and Africa. It works with organisations from a broad range of sectors, including manufacturing, financial services, public sector, information technology, and many leading brands such as Vodafone, Honeywell, EMI and Bentley Motors.